Clariant's compensation philosophy is aimed at promoting and reinforcing the quality and commitment of employees.

## **Compensation framework**

The purpose of this Compensation Report is to provide a comprehensive overview of Clariant's compensation concept and programs. In addition it includes the compensation levels of the Board of Directors and the Executive Committee; accordingly, some information in Note 14, pages 222 to 223, of the Financial Statements of Clariant Ltd is repeated here.

# 1. Members and responsibilities of the compensation committee of the Board of Directors

The Compensation Committee (CoC) during the 2015 reporting year comprised three non-executive members of the Board of Directors: Dominik Koechlin (Chairman until his death in July 2015), Rudolf Wehrli and Carlo G. Soave (new Chairman since 1 October 2015). From 1 October 2015, Peter Isler was nominated as new interim member of the Compensation Committee. The Secretary to the CoC is the Head of Corporate Human Resources. The Chairman of the CoC may invite the CEO to discussions on individual agenda items for consultation, taking into account potential conflicts of interest which would oblige him to abstain.

The CoC establishes principles for the compensation of members of the Board of Directors and submits these to the Board of Directors for approval. The Committee approves the employment contracts of the CEO and members of the Executive Committee (EC), subject to the approval of the total compensation by the Annual General Meeting (AGM). The Committee also takes note of employment contracts for the Heads of Global Functions, Global Business Units, and Region Heads, including their respective compensation. All appointments and dismissals that are within the purview of the Board of Directors are submitted in advance to the CoC which, with regard to compensation aspects, makes a recommendation to the Board of Directors.

The CoC reviews global bonus, option, and share plans, and makes recommendations to the Board of Directors. Furthermore, the Committee reviews fringe benefit regulations, dismissal regulations, and contractual severance compensation with the CEO, members of the EC, Heads of Global Functions, Global Business Units and Region Heads (always in accordance with the Ordinance against Excessive Compensation in Stock Listed Corporations, OaEC).

As a rule the CoC holds at least three meetings per year: **a) Winter:** Discussion regarding the executive bonus plan allocation, determination of bonus payments for members of the EC **b) Summer:** Fundamental matters concerning the Group's HR priorities

**c) Autumn:** Preparation of the Compensation Report and planning of compensation changes in the following year

The CoC also meets as needed. In 2015 the CoC met four times and held several bilateral discussions and telephone conferences.

## 2. Compensation concept

Clariant wants to be an attractive employer with the ability to attract and retain qualified employees and experts throughout the world. In particular, Clariant's compensation policy for management is based on the following main principles: a) The level of total compensation should be competitive and in line with market conditions, and enable Clariant to recruit international, experienced managers and experts, as well as secure their long-standing commitment to the Group. Our understanding of competitiveness is defined in our Positioning Statement. We are aiming for a range between the median and upper quartile of total compensation in the relevant local markets. Through this ongoing benchmarking, we are able to define local compensation structures, e.g. annual pay bands, which will be applied as an important factor in all salary decisions. For the update and accuracy of market conditions, we participate in local compensation benchmarking in all major countries and align all activities through global contracts with the global compensation consultants Hay Group and Mercer. Mercer also has other assignments for Clariant, e.g. in the benefits area. In addition, we encourage local HR managers to participate in local compensation networks and club benchmarks within the chemical industry to ensure access to relevant market information.

## POSITIONING STATEMENT

Benefits	Benefits represent local <b>market practice</b> and are aligned with Clariant's global policies.
<b>Long-Term</b> <b>Incentives (LTI)</b> (only ML <sup>1</sup> 1-4)	Investment reflects long-term commitment and supports our strong dedication to <b>sustainable performance</b> orientation.
Short-Term Incentives (STI)	The annual cash bonus targets aim to be <b>more aggressive</b> than market norms.
Base Salary (BS)	In general, we aim to be at <b>median level</b> in our respective markets and use different sources of compensation surveys (country-oriented, conducted by external consultants, including relevant peer companies in the chemical industry).

<sup>1</sup>ML: Management Level

**b**) The structure of total remuneration should be highly performanceand success-oriented in order to ensure that shareholder and management interests are aligned. Clariant also defines in the global pay mix that with increasing responsibilities Short-Term and Long-Term Incentives will be increased. Success, in terms of bonus payouts, will generally be measured only in relevant financial Group Performance Indicators. Only if Clariant is successful, profits can be shared with our employees. Details are disclosed in chapter 3, beginning on page 133. Individual performance - measured through a consistent, global Performance Management system - is addressed in career development and annual salary reviews. Thus, each manager's or employee's performance is discussed on a yearly basis. In conjunction with other factors, such as internal and external market conditions, this results in transparency and consistent salary decisions. In general, we apply a four-eyes principle, specifically, the line manager and next level supervisor, as well as obtaining additional guidance from global or local HR processes.

# GLOBAL PAY MIX (RELATIVE STRUCTURE)

in % of total compensation



Base salary Short-Term Incentives (STI) Long-Term Incentives (LTI)

c) Compensation components should be straightforward, transparent and focused, so as to guarantee all participants (shareholders, members of the Board of Directors, the CEO, members of the EC, and all global Management Levels) the highest degree of clarity and objectives orientation.

In order to uphold these principles, the CoC analyzes and discusses market developments at regular intervals and considers the implications of these developments for Clariant. The Articles of Association (art. 26 ss) – which have been approved in the AGM 2014 – therefore reflect Clariant's commitment to market practice.

## 3. Overview of existing bonus plans

During the previous years, all relevant bonus plans for Short-Term Incentives (STI) and Long-Term Incentives (LTI) have been reviewed and redesigned to ensure the transition of Clariant, and to align with the business model. The key principles have been to reduce complexity, increase transparency, and ensure a coordinated and unified »One Clariant« approach throughout all employee groups and countries.

The following variable programs are currently in place for Clariant:

## 3.1. STI: Short-Term Incentive Plans (cash bonus)

a) Group Management Bonus Plan (GMBP) – started in 2010
b) Group Employee Bonus Plan (GEBP) – started in 2010/2011
c) Global Sales Incentive Program (G-SIP) – started in 2011

#### BONUS LANDSCAPE of Clariant



<sup>1</sup>Number of positions as at 31 December 2015 <sup>2</sup>ML: Management Level

3.2. LTI: Long-Term Incentive Plans (equity-linked bonus)
a) Performance Share Unit (PSU) Plan – started in 2013
b) Group Senior Management – Long-Term Incentive Plan (GSM-LTIP or Matching Share Plan) – started in 2010
c) Restricted shares for the Board of Directors – started in 2012

The **Performance Cycle of Clariant** is based on a 12-month rotation, which starts in November each year with objective discussions focusing on the next business year. Group Performance Indicators (GPI), top priorities and related projects are included. In January, alignment meetings take place with key leaders of the company in order to cascade GPI objectives and priorities for the new year.

## **GENERIC PERFORMANCE CYCLE** of Clariant



## 3.1. Short-Term Incentive Plans (cash bonus)

**a)** The **Group Management Bonus Plan** (GMBP) is anchored in the overall performance cycle at Clariant. Through intensive discussions and systematic alignment meetings, this cycle ensures a challenging business-specific target agreement for each Business Unit and Service Unit (BU/SU).

The individual amount of bonus payments generated in a year is determined by the achieved result of the Clariant Group measured against clear objectives. The achievement is calculated by means of three elements: financial result of the Group; financial results of Business and Service Units; and defined top priorities (Group Performance Indicators and strategic projects).

As Clariant Performance Cycle agreements with each BU lead to challenging business-specific target settings, and in order to exclude any »windfall profiting« or »hidden buffers«, the maximum bonus payout is explicitly capped at 100 % (= target). These target settings have been defined in the fourth quarter of 2014 and there was only a review in February due to the special impact of the Swiss franc currency situation after the Swiss National Bank's decision to abandon the euro - Swiss franc floor. As outlined in our compensation concept, we aim for a more aggressive pay-mix than is the norm in international markets; thus, this 100-percent approach ensures competitive positioning compared with other companies.

## GROUP MANAGEMENT BONUS PLAN (GMBP) 2015 - Three pillars to balance the Bonus Plan

#### Group Performance Indicators

with regard to our targets?     contributions of my unit?     our unit priorities?       ROIC (aei)     EBITDA (bei) ROS %     1) Improve Gross Margin I       Operating     LC growth %     SU Costs       Operating     Cash Flow BU     4) Differentiated Steerin       Cash Flow (aei)     Cash Flow BU     6) LTAR				
with regard to our targets?     contributions of my unit?     our unit priorities?       ROIC (aei)     EBITDA (bei) ROS %     1) Improve Gross Margin 1       Operating     LC growth %     SU Costs       Operating     Cash Flow BU     4) Differentiated Steerin       (aei)     Cash Flow BU     6) LTAR				
ROIC (aei)       EBITDA (bei) ROS %       2) Sustainable Inventory M         Operating       Cash Flow W       SU Costs       4) Differentiated Steerin         Cash Flow (aei)       Cash Flow BU       (aei)       5) Topline Innovation Sal       6) LTAR         arget Set (weighting) 2015       BUSINESS/SERVICE       PRIORITIES         How do we as a company perform with regard to our targets?       What are the business results/ contributions of my unit?       Have we acted focused and aligory our unit priorities?         C:       ROIC (aei) 30%       40%				Have we acted focused and aligned on our unit priorities?
Operating Cash Flow (aei)       4) Differentiated Steerin 5) Topline Innovation Sal 6) LTAR         arget Set (weighting) 2015       BUSINESS/SERVICE ACHIEVEMENT       TOP PRIORITIES         How do we as a company perform with regard to our targets?       What are the business results/ contributions of my unit?       Have we acted focused and alig our unit priorities?         C:       ROIC (aei) 30%       40%	ROIC (aei)	LC growth % SU Costs Cash Flow BU		1) Improve Gross Margin IAS 2) Sustainable Inventory Mgmt 3) CLN-X benefits
GROUP ACHIEVEMENT       BUSINESS/SERVICE ACHIEVEMENT       TOP PRIORITIES         How do we as a company perform with regard to our targets?       What are the business results/ contributions of my unit?       Have we acted focused and aligon our unit priorities?         C:       ROIC (aei) 30%       40%	1 0			4) Differentiated Steering 5) Topline Innovation Sales 6) LTAR
ACHIEVEMENT     ACHIEVEMENT     PRIORITIES       How do we as a company perform with regard to our targets?     What are the business results/ contributions of my unit?     Have we acted focused and aligorating cash Flow (aei) 30%       C:     40%	et Set (weighting) 2015			
with regard to our targets?     contributions of my unit?     our unit priorities?       ROIC (aei) 30%     40%				
ROIC (aei) 30 % 40 %				Have we acted focused and aligned on our unit priorities?
40% Operating Cash Flow (aci) 30%				
Operating Cash Flow (aei) 30%	ROIC (aei) 30 %			40.%
Πe•	Operating Cash Flow (aei) 30 %			40 70
EBITDA (bei) ROIC (aei) 5% ROS 15%	ROIC (aei) 5%			

ROIC (aei) 5%
ROS 15%
LC growth 15%
Operating Cash Flow (aei) 5%
Cash Flow BU (aei)
30%

SUs:

ROIC (aei) 5%	SU Casta (0)/	30 %
Operating Cash Flow (aei) 5%	SU Costs 60 %	30 %

#### Achievements & Payouts 2015

BUSINESS/SERVICE ACHIEVEMENT	TOP PRIORITIES
What are the business results/ contributions of my unit?	Have we acted focused and aligned on our unit priorities?
69-100%	70-100%
	ACHIEVEMENT What are the business results/ contributions of my unit?

#### Legend:

ROIC = Return On Invested Capital EBITDA = Earnings Before Interest, Taxes, Deprecation and Amortization aei = after exceptional items bei = before exceptional items ROS% = Return On Sales in % LC = Local currency NWC = Net Working Capital BU = Business Unit SU = Service Unit LTAR = Lost Time Accident Rate As a principle, only collective/management team-related target achievements can serve as the basis for individual bonus payouts. An employee's individual performance will be honored in the annual review of total compensation and his/her career development. The prerequisite for this is an integrated People Performance Management, which plays a key role in building a High Performing Workforce and High Performance Culture – as defined in our People Excellence Strategy. In 2012, an adjusted People Performance Cycle was re-launched, including 360-degree feedback for all ML 1–5 grades.

The annual evaluation of the achievement of objectives and allocation of funds for the GMBP is conducted by the CoC in February, following the financial year in question, and approved by the Board of Directors. This system ensures that the bonus payments made to employees are closely aligned with the Group's overall results.

**b)** Cash bonus for non-management-levels: The **Group Employee Bonus Plan (GEBP)** ensures further alignment and standardization to all local bonus plans of the legal entities around the world. In general (where legally compliant and possible), all legal entities will apply the global Group Achievement or a combination of Group results and local Top Priorities as the bonus payout.

**c)** For the sales force: The **Global Sales Incentive Plan (G-SIP)** aims to establish dedicated and globally aligned local Sales Incentive Plans (SIPs) for all Sales Representatives, Sales Managers and Key Account Managers with clearly allocated annual sales budgets and commercial responsibilities (ML 1 – 4 excluded). The G-SIP focus is

on the individual sales performance and underlying Key Performance Indicators in the areas of sales, margin and trade receivables. As an example, a Sales Representative will receive tailor-made individual objectives for his allocated set of clients, which means a concrete sales target in local currencies, a »Deal Score« target, as an important indicator to measure the margin, and overdues and receivables as an indicator for trade receivables. Each objective is weighted and can be monitored using existing reporting systems. Thus, the direct impact of individual success and payout can be easily calculated. In 2011 the global roll-out started, and in 2015, approximately 1100 employees from every region were included. Employees can participate only in one global bonus plan (G-SIP or GMBP/GEBP).

#### 3.2. Long-Term Incentive Plans (equity-linked bonus)

Clariant uses equity-based income components for approximately 280 of its senior managers worldwide (EC and ML 1–4).

a) The **Performance Share Unit (PSU)** Plan was introduced in 2013 for all senior managers and replaced the former Tradable Option Plan (»TOP@Clariant«). Key objective is a strong commitment to a higher profitability for Clariant and therefore to achieve our 2015 strategic targets.

The term of Clariant's Performance Share Unit Plan is a three-year vesting period. The vesting is conditional upon achievement of the performance target (check after three years). The relevant underlying Key Performance Indicator is EBITDA (before exceptional items) in percentage of sales and the performance target is to be at or above median of a defined peer group. The peer group was adjusted to replace companies which have disappeared due to M&A activity (AZ Electronics and Rockwood) and to strengthen the Asian focus (new: Jiangsu Yoke, Teijin and Toray). If vesting and performance targets are achieved, one PSU will be converted to one Clariant share. The first PSUs were granted in 2013 and in Summer 2016 performance criteria will be checked (vesting in September 2016).

Membership is limited to the Executive Committee and selected senior managers of ML 1–4 (approximately 1.7% of employees). Eligible participants will receive a fixed number of PSUs, in accordance with an underlying share price defined over a 10-day trading period. Eligibility and endowment will be reviewed each year that the scheme is in operation. For 2015, it was decided in March to grant PSUs for 2015. The underlying share price was CHF 19.10. The grant was endorsed on 16 September 2015.

If an employee should voluntarily leave Clariant before the vesting period (three years) expires, all rights to shares which have not yet been transferred at that point in time become invalid. In case of retirement, disability or death of the participant, the employees (respectively the estate and/or heirs of the participant in case of death) will receive an immediate vesting on a pro-rata basis, in accordance with published regulations. The vested PSUs remain subject to the performance condition and will be allocated only at the end of the vesting period.

Akzo	EMS	Mitsui	
Albermarle	Evonik	Omnova	
Altana	Ferro	Polyone	
Ashland	H & R	PPG	
Axiall	HB Fuller	Schulman	
BASF	Honeywell	Sherwin Williams	
Borealis	Huntsman	Shinetsu	
Braskem	ICL	Solvay	
Cabot	Jiangsu Yoke	Symrise	
Celanese	Johnson Matthey	Teijin	
Chemtura	Kemira	Toray	
Croda	Kraton	Umicore	
Cytec	Lanxess	Valspar	
DIC Dow	LG Chemicals	Wacker	
DSM	Lonza	West Lake Chem	
DuPont	Lyondell Basell	WR Grace	
Eastman	Mitsubishi		

## b) Group Senior Management – Long-Term Incentive Plan (GSM-LTIP) = Matching Share Plan

The Matching Share Plan requires a personal investment decision and fosters the commitment of key managers (approximately 120 positions; EC and ML 1–3) for the long-term success of Clariant. Under this plan key managers have to invest part of their compensation in Clariant shares. Thus, this plan supports senior managers in meeting their requirement to permanently hold a minimum of 20 000 up to 100 000 shares depending on their management level. New participants will now have six years to catch up to the required investment thresholds. Under the plan, eligible senior managers are entitled to receive a certain fixed percentage (investment quota of 20%) of their annual cash bonus for the respective bonus year in the form of investment shares. Title and ownership in the shares are transferred at allocation (grant in April 2015) of the investment shares. These investment shares will then be blocked and held in a custody account for a period of three years. At the end of the blocking period, the participant is entitled to obtain for each investment share an additional share free of charge (matching share). This matching is subject to the condition of continued employment with Clariant throughout the blocking period. In case of termination of employment before the end of the blocking period, the right to matching shares lapses and a cash amount will be paid instead, equal to the pro rata temporis portion (considering employment during the blocking period).

The senior managers who do not participate in this plan, or do not invest according to the plan regulations, will forfeit 50 % of their annual cash bonus (with minimum level at 40 % of target cash bonus) and the eligibility to participate in any Long-Term Incentive Programs (including PSU Plan).

The decision to implement this plan was made to create a strong and sustainable link between the Clariant business cycle and the value development of the company. Senior managers therefore strengthen the entrepreneurial and value-creating spirit of the Clariant Group.

## c) Restricted shares for the Board of Directors

This share plan introduced in 2012 allocates shares of Clariant Ltd to members of the Board of Directors. Board Members will receive a fixed portion of the annual fee allocated in the form of shares subject to a blocking period (»Restricted Shares«). The blocking period is three years from the date they are allocated. From the first business day after the blocking period, the Board member may freely dispose of and trade these shares without any further restrictions (legal restrictions will remain applicable). The allocation is made once a year, at the end of the mandate year, four weeks prior to the Annual General Meeting (AGM).

The value of a grant is determined by the role and responsibility:

Chairman of the Board	CHF 200 000
Vice Chairman	CHF 150 000
Member of Board	CHF 100 000

# 4. Structure of compensation for members of the Board of Directors

The compensation structure for members of the Board of Directors follows the outlined compensation concept for the performance year 2015.

According to the aforementioned guidelines, remuneration of members of the Board of Directors is made up of the following components:

- a) Annual basic fee
- **b)** Committee membership fees
- c) Share-based remuneration

Since the performance year 2012, the Board of Directors has decided to abandon option-based compensation for non-executive directors. It was replaced by the grant of restricted stock to enable the Board to participate in the long-term value creation of the company. In addition a new compensation policy was implemented with effective date 1 April 2012, which focuses more on a stronger acknowledgment of responsibilities and activities inside the committees.

The following graph illustrates the relative structure of the three components for 2015:

## RELATIVE STRUCTURE OF TOTAL COMPENSATION (BOARD OF DIRECTORS) in % of total compensation

Chairman of the Board of Directors			46				23			31		
Vice Chairman of the Board of Directors		45				20			35			
Member of the Board of Directors <sup>1</sup>			43			14			43			
	0	10	20	30	40	50	60	70	80	90	100	
Honorarium Committee feel Shares (val	ue at grant) 1A	ctivity-bas	ad (recumption t	or members is	minimum - C	HE 30 000)						

Honorarium Committee fee<sup>1</sup> Shares (value at grant) <sup>1</sup>Activity-based (assumption for members is minimum = CHF 30 000)

## ANNUAL COMPENSATION OF THE BOARD OF DIRECTORS (STRUCTURAL OVERVIEW ONLY) in CHF

	Chairman of the Board	Vice Chairman of the Board	Member of the Board of Directors	Total 2015	Total 2014
Cash compensation					
Honorarium <sup>1</sup>	300 000	200 000	100 000	1 100 000	1 100 000
Committee fee <sup>1</sup>	According to	individual activity	(see table below)	730 000	730 000
Social contribution					
Relevant amount		According to inc	lividual situation <sup>2</sup>		
Shares					
Value (at grant)	200 000	150 000	100 000	950 000	950 000

<sup>1</sup>The fees are paid in cash, in equal parts in March and September.

<sup>2</sup>Actual details for 2015 see table page 140

COMMITTEE FEE								
	Chair	Member						
Chairman's Committee	120 000	60 000						
Audit Committee	80 000	40 000						
Compensation Committee	60 000	30 000						
Technology & Innovation Committee	60 000	30 000						

In order to fulfill the reporting needs outlined in the Ordinance against Excessive Compensation (OaEC) we will disclose the relevant Fair Market Value (FMV) figures for the calendar year in the following audited table.

#### 2015 ANNUAL COMPENSATION - EMOLUMENTS TO MEMBERS OF THE BOARD OF DIRECTORS (FAIR MARKET VALUE = FMV) in CHF

Cash compensation	Rudolf Wehrli	Günter von Au	Peter Isler	Peter Chen	Dominik Koechlin³	Carlo G. Soave	Hariolf Kott- mann <sup>1</sup>	Dolf Stock- hausen	Konstan- tin Win- terstein	Susanne Wamsler	Totals 2015
Cash compensation											
Honorarium	300 000	200 000	100 000	100000	91668	100 000	0	25 000	100 000	75000	1091668
Committee fee	150000	100000	147500	60 000	58334	127500	0	7500	40000	22500	713 334
Social contribution											
Relevant amount <sup>4</sup>	44 465	30723	20552	17927	13 305	$41581^{2}$	0	4734	0	10302	183 590
Shares											
Fair market value (FMV)	200 005	150 008	100011	100011	25 003	100011	0	25 003	100011	75008	875071
Total 2015											
(Fair market value 2015)	694470	480731	368 063	277938	188310	369 092	0	62237	240011	182 810	2 863 663

#### 2014 ANNUAL COMPENSATION - EMOLUMENTS TO MEMBERS OF THE BOARD OF DIRECTORS (FAIR MARKET VALUE = FMV) in CHF

						•		•		
	Rudolf	Günter	Peter	Peter	Dominik	Carlo G.	Hariolf	Dolf	Konstantin	
	Wehrli	von Au	Isler	Chen	Koechlin <sup>3</sup>	Soave	Kottmann <sup>1</sup>	Stockhausen	Winterstein	Totals 2014
Cash compensation										
Honorarium	300 000	200 000	100 000	100 000	100 000	100 000	0	100 000	100 000	1 100 000
Committee fee	150 000	90000	140000	60 000	100 000	120 000	0	30 000	40 000	730 000
Social contribution										
Relevant amount	41786	30 0 39	20089	24 286	20747	23 21 1	0	12895	0	173 053
Shares										
Fair market value (FMV) <sup>5</sup>	200 005	150008	100 011	100011	100011	100011	0	100011	100011	950079
Total 2014										
(Fair market value 2014) <sup>5</sup>	691791	470 047	360 100	284297	320758	343 222	0	242 906	240011	2 953 132

<sup>1</sup>After taking over the function as CEO, no further Board of Directors compensations are extended. Please refer to the Executive Committee table.

<sup>2</sup> Including additional compensation for project work

<sup>3</sup>Dominik Koechlin passed away on July 12, 2015. Pursuant to applicable regulations he received honorarium and committee fees until end of July 2015 and the share compound of the compensation was also paid in cash.

<sup>4</sup> Includes estimation for future social contribution related to the year 2015

<sup>5</sup> Correction needed due to adjustments of final share price at grant

In both years there were no payments to former members of the Board of Directors nor were any loans or credits outstanding and or granted. Please find on the next page the information about the actual share and option ownership of the Board of Directors.

HARES HELD BY MEMBERS OF	THE BOARD OF DIRECT	ORS				
	Number of shares granted for 2015 <sup>1</sup>	Number of shares granted for 2014 <sup>2</sup>	Number of shares within vesting period for 2015	Number of shares within vesting period for 2014	Number of privately held shares for 2015	Number of privately held shares for 2014
Rudolf Wehrli	11765	11765 (correction of 12904)	0	0	54897	43 132
Günter von Au	8824	8 824 (correction of 9 678)	0	0	35 556	26732
Peter Isler	5883	5 883 (correction of 6 452)	0	0	116204	64375
Peter Chen	5883	5 883 (correction of 6 452)	0	0	18704	12821
Dominik Koechlin	0	5 883 (correction of 6 452)	0	0	-	23921
Carlo G. Soave	5883	5 883 (correction of 6 452)	0	0	33804	27921
Hariolf Kottmann	_3	-3	-3	_3	-3	_:
Susanne Wamsler	5 883	-	0	-	$955171^4$	-
Konstantin Winterstein	5883	5 883 (correction of 6 452)	0	0	6 008 744	6 002 861
Former BoD members	0	5 883 (correction of 6 452)	0	0	-	11594625
Total	50004	55 887 (correc- tion of 61 294)	0	0	7 2 2 3 0 8 0	17 796 388

OPTIONS HELD BY MEMBERS OF THE BOARD OF DIRECTORS									
	Number of options granted for 2015	Number of options granted for 2014	Number of options within vesting period for 2015	Number of options within vesting period for 2014	Number of privately held options for 2015	Number of privately held options for 2014			
Rudolf Wehrli	0	0	0	0	0	30 1 20			
Günter von Au	0	0	0	0	0	0			
Peter Isler	0	0	0	0	0	47946			
Peter Chen	0	0	0	0	0	0			
Dominik Koechlin	0	0	0	0	24 096	47946			
Carlo G. Soave	0	0	0	0	24 096	24 096			
Hariolf Kottmann	_3	_3	_3	_3	_3	_3			
Susanne Wamsler	0	0	0	0	0	0			
Konstantin Winterstein	0	0	0	0	0	0			
Former BoD members	0	0	0	0	0	_			
Total	0	0	0	0	48 192	150 108			

<sup>1</sup>Number of shares will be defined in April 2016. Underlying assumption here is a share price of CHF 17.00.

<sup>2</sup> Correction needed due to adjustments of final share price at grant: Underlying assumption was CHF 15.50. Final allocation of shares with CHF 17.00, therefore the numbers of shares are different. 3 See EC overview on page 142

<sup>4</sup> Thereof 240 271 held by »The Honoré T. Wamsler Trust«

The compensation for members of the Board of Directors is subject to the Swiss taxation and social security laws, with Clariant paying the employer contributions which are required. The members of the Board of Directors do not receive any lump-sum reimbursement of entertainment expenses above and beyond actual expenditure on business trips. For additional information for the Board of Directors, refer to Note 14 of the Notes to the Financial Report of Clariant Ltd, on pages 222 to 223.

# 5. Compensation of members of the executive committee

The CoC regularly reviews the level and structure of the compensation packages for members of the EC. In 2013 Clariant conducted selected market benchmarks regarding the chemical peers for the EC and the Board of Directors and enlarged our survey activities for all global positions around the world. In our Individualized Chemical Benchmark analysis, we focused on companies which are defined in our relevant peer group of the newly introduced Performance Share Unit (PSU) Plan (see page 136).

## **REMUNERATION STRUCTURE** of the Clariant Executive Committee

**CEO COMPENSATION**<sup>1</sup>



# \_\_\_\_\_



## Key focus elements are:

**a)** Comparison of management remuneration packages of European chemical companies with global scope

**b)** Comparison of management remuneration of Swiss-based multinational companies

The bonus amounts of the total compensation packages are paid out in relation to the achieved results for a particular financial year. The actual bonus amounts may vary between zero and target values (= 100 %) in the financial year in question.

## Base salary and variable remuneration

2014

Total target CHF 2.25 m

PSU

MS

BS

TCB, thereof

IS (20% Invest)

It is important to highlight that the Executive Committee participates in the same bonus programs as the senior managers. Therefore, they participate in the GMBP, Performance Share Unit Plan and the GSM-LTIP.

#### EC COMPENSATION<sup>1</sup>

PSU

MS

IS

тсв

BS

CHF 250 000

CHF 200 000

CHF 1000000

(CHF 200 000)

CHF 800000

## 2015 Total target CHF 2.25 m PSU MS IS - TCB 36% 36% BS PSU CHF 250 000 MS CHF 200000 TCB, thereof CHF 1000000 IS (20% Invest) (CHF 200 000) CHF 800000 BS

#### Legend:

BS = Base salary TCB = Target Cash Bonus

IS = Investment Share

Investment (minimum 20%) from Actual Cash Bonus into 3 years blocked shares (Value at Grant) MS = Matching Shares 1:1 Match of investment Shares after 3 years vesting period (Value at Grant) PSU = Performance Share Unit 3 years vesting period with defined performance hurdle (Value at Grant) 'without other benefits As an outcome of the benchmarking exercise, the remuneration structure of the EC was adjusted in 2013 (after a fixation of terms in 2011 and 2012) to the following general structure for 2014 and 2015 (see chart above).

## Other benefits

The members of the EC participate in the pension plans of the Clariant Group, notably the Clariant pension fund with an insured income of up to CHF 200 000 per annum, and the management pension fund with an insured income of up to a further CHF 646 000 per annum. The maximum insured income under the pension plans therefore stands at CHF 846 000 per annum. The CEO participates in Clariant's pension and insurance plans, additional pension provisions are accrued over time in order to match contractually granted retirement plans.

Clariant's pension plans conform with the legal framework of the occupational pension scheme (BVG). In future, the maximum contribution will be dynamically aligned with Art. 79c BVG. For members of the EC and all other Clariant employees, the insured income is defined as the base salary plus 50 % of target cash bonus. Equitylinked income components are not subject to pensionable income. The usual term insurance policies for death and disability form part of Clariant's pension plans. The total employer contribution is approximately 11 % of the insured income in the case of the Clariant pension fund, and 22 % of the insured income in the case of the Clariant management pension fund. These contributions cover both the contributions to the formation of retirement capital, and the risk components. Under IFRS the Clariant pension fund is a defined benefit plan. The management pension fund provides the members with retirement capital upon retirement, pension payments are only accepted on exceptional basis.

During the year 2015, there was no personnel change within the Executive Committee.

In accordance with the reporting needs outlined in the Ordinance against Excessive Compensation (OaEC) we will disclose the relevant Fair Market Value (FMV) figures in the following audited table.

2015 ANNUAL COMPENSATION TO MEMBERS OF THE EXECUTIVE COMMITTEE (FAIR MARKET VALUE, FMV) in CHF						
	Hariolf Kottmann Other EC members					
Base salary	1 200 000	2 400 000	3 600 000			
Cash bonus <sup>1</sup>	1585600	2576600	4 162 200			
Share-based bonus (FMV)	1 209 158	1358480	2 567 638			
Other benefits <sup>2</sup>	1674403	1 588 909	3 263 312			
Total	5669161	7 923 989	13 593 150			

#### 2014 ANNUAL COMPENSATION TO MEMBERS OF THE EXECUTIVE COMMITTEE (FAIR MARKET VALUE, FMV) in CHF

	Hariolf Kottmann	Other EC members	Totals 2014
Base salary	1 200 000	2 400 000	3 600 000
Cash bonus <sup>1</sup>	1472000	2 208 000	3 680 000
Share-based bonus (FMV) <sup>3</sup>	1 146 235	1719435	2 865 670
Other benefits <sup>2</sup>	1 563 048	1411275	2 974 323
Total	5 381 283	7738710	13 119 993

<sup>1</sup> Mandatory to invest 20% of cash bonus into shares. Cash bonus displayed is already without the mandatory investments, which are included in the share-based bonus. Assumptions: share price at grant = CHF 17.00 (not fixed yet, final share price will be fixed in April 2016 and therefore the numbers of shares can change); cash bonus payout = 99.1%

<sup>2</sup>Other benefits include contributions to pension funds and accrued pension benefits using IAS 19 (66%) and social security (34%).

<sup>3</sup> FMV difference to Annual Report 2014 based on adjusted share price for the PSU grant (share price at booking 15.80 CHF instead of share price at grant of CHF 17.35)

In both years there were no payments to leaving members of the Executive Committee nor were any loans or credits outstanding and or granted. So the overall total compensation 2015 to the Executive Committee was below the approved budget of CHF 14.5 million (94%). This budget approval was made for the year 2015 at the Annual General Meeting in 2014.

Please find on the next page the information about the actual share and option ownership of the Members of the Executive Committee.

### EXPLANATION OF NUMBERS OF SHARES GRANTED

	Hariolf Kottmann	Patrick Jany	Christian Kohlpaintner	Mathias Lütgendorf	Total
Number of investment shares <sup>1</sup>	23 3 18	11659	11 659	0	46 636
Number of matching shares <sup>1</sup>	23 318	11659	11 659	0	46 6 36
Number of performance share units	26179	13 090	13 090	13 090	65 449
Total number of shares	72815	36 408	36 408	13 090	158721

### SHARES HELD BY THE MEMBERS OF THE EXECUTIVE COMMITTEE

	Number of shares granted for 2015 <sup>1</sup>	Number of shares granted for 2014 <sup>2</sup>	Number of shares within vesting period for 2015	Number of shares within vesting period for 2014	Number of privately held shares for 2015	Number of privately held shares for 2014
Hariolf Kottmann	72815	66 161 (correc- tion of 76 303)	202731	212 289	473 893	444 814
Patrick Jany	36408	33 082 (correc- tion of 38 152)	107 526	115 569	304973	265 168
Christian Kohlpaintner	36408	33 082 (correc- tion of 38 152)	107 526	115 569	231112	201 307
Mathias Lütgendorf	13 090	33 082 (correc- tion of 38 152)	107 526	115 569	61830	292213
Total	158721	165 407 (correc- tion of 190 759)	525 309	558996	1071808	1 203 502

OPTIONS HELD BY THE MEMBERS OF THE EXECUTIVE COMMITTEE								
	Number	Number	Number of	Number of	Number of	Number of		
	of options granted for 2015	of options granted for 2014	options within vesting period for 2015	options within vesting period for 2014	privately held options for 2015	privately held options for 2014		
Hariolf Kottmann	0	0	0	0	0	383682		
Patrick Jany	0	0	0	0	0	191 841		
Christian Kohlpaintner	0	0	0	0	0	120 000		
Mathias Lütgendorf	0	0	0	0	0	0		
Total	0	0	0	0	0	695 523		

<sup>1</sup>Number of shares only estimated (underlying assumption CHF 17.00 per share and 99.1% bonus payout), will need correction in next year's Annual Report.

<sup>2</sup> Correction needed due to adjustments of final share price at grant: Underlying assumption was CHF 15.50 per share. Final allocation was done at CHF 19.71.

# Report of the statutory auditor to the General Meeting on the remuneration report 2015

We have audited pages 140 and 143 of the compensation report of Clariant AG for the year ended 31 December 2015.

## Board of Directors' responsibility

The Board of Directors is responsible for the preparation and overall fair presentation of the remuneration report in accordance with Swiss law and the Ordinance against Excessive Compensation in Stock Exchange Listed Companies (Ordinance). The Board of Directors is also responsible for designing the remuneration system and defining individual remuneration packages.

## Auditor's responsibility

Our responsibility is to express an opinion on the accompanying remuneration report. We conducted our audit in accordance with Swiss Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the remuneration report complies with Swiss law and articles 14 – 16 of the Ordinance. An audit involves performing procedures to obtain audit evidence on the disclosures made in the remuneration report with regard to compensation, loans and credits in accordance with articles 14 - 16of the Ordinance. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements in the remuneration report, whether due to fraud or error. This audit also includes evaluating the reasonableness of the methods applied to value components of remuneration, as well as assessing the overall presentation of the remuneration report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Opinion

In our opinion, pages 140 and 143 of the compensation report of Clariant AG for the year ended 31 December 2015 complies with Swiss law and articles 14 – 16 of the Ordinance.

PricewaterhouseCoopers AG

Dr. Daniel Suter Audit expert Auditor in charge

Basel, 15 February 2016

Ruth Sigel ♥ Audit expert

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